

# Hunting Pair Consultancies

A Professional Real Estate Advisory Firm

''Advice you can Trust''

HUNTING PAIR CONSULTANCIES




# A breif about the company…

- Hunting Pair Consultancies  had its inception in June 2008
- The company has its major focus on Commercial / Retail Leasing. We specialize in leasing in Corporates, Expatriate and Retail Brands. Besides this we are active in Investments and Advisory.
- We majorly deal in North India.
- Equipped with strong base of dedicated, dynamic team of experienced professionals, surveyors and supporting staff having related expertise of their field in real estate sector.
- Always committed to its clients with its best and available services at a real time
- Regarded as an innovative thinking organization backed up with excellent negotiating skills.

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# Our Vision…

- Our vision is to be the most influential and respected service provider. Achieving it will require the highest levels of passion, performance and professionalism. The higher we set our sights and standards, the better we serve the people we care most about.

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# Our Mission…

- To place Hunting Pair on top rung in real estate industry by providing material services to our client´s through our innovative approach. Further to strive hard to ensure the sustainability through our constant efforts and innovation.
- We look forward to deepening our client relationships, building new relationships and fulfilling expectations by creating the best opportunities for owners, advisors, developers and corporate clients.

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# Our Principles…

- We love what we do. And we love pushing ourselves every day to do it better. To that end, we believe in simple guidelines
  - Put your client´s goals and needs above everything else
  - Enable your clients to make the best possible, most informed real estate decisions
  - Understand customer´s requirement in depth and to fit each client´s needs to deliver top result.
- With the increasing globalization of business, multinational corporations demand consistency of service in all markets in which they operate. In recognition of this, Hunting Pair Consultancies is dedicated to the objective of achieving the client´s real estate objectives and maximizing the utility of the client´s real estate assets.

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# Our Services…



- We manage real estate portfolios to deliver strategic services to our clients – Multinational Corporate Tenants, National & International Retail Brands, ITES, Individual Property Owners and Developers. Our portfolio of services covers a wide gamut that includes:

| | | |
|---|---|---|
| **Retail Leasing** | **Pre Leased Investments** | **Land Procurement** |
| **Corporate Leasing** | **Owner Representation** | **Tenant Representation** |
| **Investment Advisory** | **Commercial Acquisitions** | **Legal Assistance** |

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# Retail Leasing…

- Our leasing team specializes in developing and executing customized leasing plans to efficiently and effectively reach client's goal. Over the years, we have developed unmatched local market knowledge that help us to maximize value for our clients. Our professionals make recommendations based on current real estate market conditions, retail climate, trends, competition and analysis of the future evolution of retail market.

- India has emerged as one of the world's largest consumer base providing opportunity for various brands to establish their market. It has become a lucrative destination for the retail business. We help our clients to develop an extensive understanding and explore exceptional business opportunities of the dynamic Indian retail market.

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# Corporate Leasing…

- With extensive transactional and advisory capabilities built on year's experience in commercial real estate. By determining a client's true occupancy costs, we empower our clients to maximize the value of their real estate investment.
- Our broad portfolio of real estate services include leasing of office space in all prime and sub-prime business districts of New Delhi, Gurgaon, Noida and other prime cities in India. Each assignment is consistently completed using best practices with professional approach, while generating the quality results our clients.
- We have represented many top Indian and Multinational / Foreign Companies from different segments such as information technology, consulting, insurance, banking and finance, trading, print, advertising and media, Non-Profit, Medical etc.

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# Commercial Acquisitions…



- We have a strong track record of providing repeat advice to a range of clients on all aspects of investment sales and acquisitions.
- **How we can help you:**
- Whether you're considering the sale, funding or you have an active requirement for commercial real estate investment, our professional teams draw not only on their own knowledge and acumen, but also on the experience and market intelligence of their colleagues throughout India.
- **Our Expertise**:
- Our Investment professionals provide clients with comprehensive bespoke services and independent advice which we believe is a best in class service.
- For acquisitions, we represent buyers at all stages of the process, from advice on selection and location to opportunity sourcing and due diligence.

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# Why Hunting Pair Consultancies…



- We work as a complete facilitator for you, help you save your time and energy and bring you the best available options. After telling us your requirements you can rest back. We take care of the rest, right from scanning, selecting properties, negotiating terms and conditions till you sign your lease.
- We have already dealt with various Retail Brands (list in next slide). This experience has given us an edge in understanding your requirements and delivering results,  as we already have a good database developed in this sector.
- Being a professionally managed company, we assure our clients complete transparency and accountability for every deal.
- Moreover, we make sure that no information shall be disclosed by maintaining confidentiality for every deal. We do not share or provide any information about our clients either formally or informally to any individual or entity unless specifically authorized to do so.
- And last but the most important thing, we are a firm that has risen from a very small level and therefore understands the value of Money. We therefore  stirive to give complete value for money and save each and every penny possible of our clients.

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# Our Automobile Clients…

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Audi

HONDA
The Power of Dreams

BMW

NISSAN

CARNATION
A JAGDISH KHATTAR INITIATIVE
MULTI BRAND AUTO SOLUTIONS

Mahindra
Rise.

TATA

TOYOTA

BHARATBENZ

BHARATBENZ

# Our Retail Clients…



















































# Our Healthcare Clients…
















































# Our Hospitality Clients…















# Our Process…



- Timing, location, market price/rent of available space, space specifications, cost versus prestige and amenities. We understand the importance of expansion and relocation, and we are here to assist you in your decision making process.
- For a potential client seeking space, we conduct a wide search based upon client's requirement. The moment query is generated, we respond immediately. We share the requirement with our team members of respective areas who there and then scan through it keeping all aspects of the requirement like costing, amenities, services, environment, ambience, locality, surroundings, distance etc
- After properties are shortlisted by client, we start the negotiations with the respective owners and make them aware with comparative charts, which help them to freeze it expeditiously.

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# Thank You


**Hunting Pair Consultancies**

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